

# International SAP Conference on Supply Chain

November 3–4, 2016  
The Hague, The Netherlands



The Best-Run Businesses Run SAP™

In cooperation with:



# WELCOME

## The Digital Supply Chain: Connected. Intelligent. Predictive.

Products, manufacturing, and assets, as well as the entire supply chain, are being transformed by digital technologies. Manufacturers, suppliers and logistics partners are now connecting in real time, resulting in digitalized demand and supply networks that are more efficient and responsive than ever. By embracing digital transformation, companies are gaining end-to-end visibility across the extended supply chain, enabling them to plan, respond and deliver like never before.

Join us at the third annual International SAP Conference on Supply Chain, where you will have the opportunity to meet with SAP executives, experts, partners, and supply chain professionals from a variety of industries (including consumer products, retail, automotive, mill products, energy, and chemicals). Specifically designed to enable business leaders to leverage innovation and technology, the conference gives you the chance to hear how supply chain companies are working to put customers and digital transformation at the heart of their operations.

This two-day event is packed with opportunities for you to meet with business leaders and learn from a diverse range of SAP customers, including Bechtle, Beiersdorf, BSH Hausgeräte, Daimler Buses, Japan Tobacco International, Plansee Group, Vestas Wind Systems, and Vestel. This will be complimented by solution and road map updates from the SAP executive teams and delivered in an environment built for interaction, including preconference workshops, a networking evening event, live demos, and microforums.

We are also very excited to announce that this year's conference will be co-located as part of the International SAP Conferences on Extended Supply Chain and Internet of Things. When you register for this conference, you also gain access to events hosted by SAP on portfolio and project management, product lifecycle management, manufacturing, asset management, and environment, health, and safety management.

Join us at this landmark event to discover how you can leverage digitalization ahead of your competitors, reimagine processes and business models, and ultimately succeed in this newly digitalized world.

### **Hans Thalbauer**

Senior Vice President  
Extended Supply Chain and Internet of Things  
SAP

### **Thomas Ohnemus**

Vice President Industry Cloud  
Extended Supply Chain and Internet of Things  
SAP



# PRECONFERENCE WORKSHOPS

## THURSDAY, NOVEMBER 3, 2016

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Join these workshops to review the functionalities, dive deeper into the topics, get practical examples, take part in discussions, go through online demonstrations, and determine the business benefits of SAP® solutions for supply chain management. Each workshop provides you with a unique opportunity to address challenges, discuss them with your peers, and gain valuable guidance from some of the most knowledgeable experts on the SAP solutions. Please note that you cannot switch between parallel workshops.

For comprehensive details relating to these workshops, please visit [www.tacook.com/scmworkshops](http://www.tacook.com/scmworkshops)

The following workshops will take place between 09:00 and 12:30

### **Workshop 1: Digital Transformation & Innovative Supply Chain Planning – Assess Risk, Gain Insight and Master Uncertainty**

SAP® Integrated Business Planning is the centerpiece of supply chain management and part of the core digitization strategy from SAP. Learn how SAP S4/HANA and Integrated Business Planning can help your business transform in a digital world and help you increase market share, while managing supply chain cost. Experience this cloud solution and understand how it will transform the way you do business and perform supply chain management. This workshop will detail many of the innovations developed for the SAP Integrated Business Planning platform.

SAP Integrated Business Planning helps you assess the risk and the opportunities in your business, based on innovative techniques, not available in traditional planning systems. SAP APO customers will discover how this innovative platform forms the perfect basis to complement their investments in SCM solutions. Also understand the SAP vision and the SAP strategy for this whole area, with SAP S4/HANA and SAP Integrated Business Planning at the heart.

Take away knowledge and insights into best practices on:

- Digital Supply Chain Management, with latest solution updates and road map
- Overview of the SAP Integrated Business Planning for enterprise management
- Risk & opportunity assessment with the SAP Integrated Business Planning platform, including demand, inventory & supply
- SAP solution strategy for supply chain management, including SAP APO, SAP IBP, and SAP S4/HANA

Jesper Waaben, SAP  
Uli Mast, SAP  
Ian Brister, Olivehorse

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### **Workshop 2: Simplify and Innovate Logistics and Order Fulfilment with the SAP Supply Chain Execution Platform**

Attend this workshop to experience exciting new functionalities and understand how to derive business benefits from IoT and the supply chain execution solutions from SAP, through a mix of real-life examples, demos, and case studies.

SAP is the recognised market leader in providing a solution portfolio for supply chain execution, supporting warehousing, transportation, and track and trace processes. This workshop will outline the latest innovations and use cases for the SAP Extended Warehouse Management (SAP EWM), SAP Transportation Management (SAP TM), Yard Logistics and Track & Trace solutions. Also understand the SAP vision and overall strategy for this solution area, including SAP S4/HANA and the SAP Supply Chain Execution platform.

Join us and receive an overview of:

- SAP EWM
- SAP TM
- SAP Yard Logistics
- SAP Advanced Track and Trace for Pharmaceuticals
- SAP Transportation Resource Planning application
- SAP Connected Logistics package
- SAP Event Management application
- SAP Global Batch Traceability application

Bernd Kutz, SAP  
Andrea Ricciarelli, SAP  
Eric Osterroth, SAP

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## ADDITIONAL WORKSHOPS

Don't forget that the International SAP Conference on Supply Chain is being co-located as part of the International SAP Conferences on Extended Supply Chain and IoT and is just one of six events taking place from November 3–4. Additional workshops will take place at this time on the following topics:

- Portfolio and project management
- Product lifecycle management
- Manufacturing
- Asset management
- Environment, health, and safety management

If you would like to register for the supply chain event and also attend one of these alternative workshops, please contact Emma Peters at [em.peters@tacook.com](mailto:em.peters@tacook.com) or +44 (0)121 200 3810.

## CONFERENCE DAY ONE THURSDAY, NOVEMBER 3, 2016

08:00	<b>Workshop Registration Opens</b>		
09:00	<b>Optional Preconference Workshops</b> Please see page 3 for further details.		
12:30	<b>Conference Registration, Lunch, and Visit to the Exhibition Area</b>		
13:30	<b>Chairman's Opening Remarks and Welcome</b> Thomas Ohnemus, SAP		
13:45	<b>Keynote Address from SAP</b> <b>Digitalizing the Extended Supply Chain</b> <ul style="list-style-type: none"> <li>• How digitalization and the Internet of Things are reinventing the world economy; connecting individuals, businesses, and societies in real time; and driving a new digital economy</li> <li>• How your organization can ensure it is in a position to create and capture these new opportunities</li> <li>• The new evolution of supply chains – drive customer-centric processes, deliver personalized products, and service demanding customers across a business network of global partners</li> <li>• How this transformation has influenced – and will continue to impact – the business processes and systems that are required to remain competitive</li> </ul> Hans Thalbauer, SAP		
14:30	<b>Insights from Global Leaders in the Extended Supply Chain</b> <ul style="list-style-type: none"> <li>• Hear the results from 2016 research on key drivers for digital transformation</li> <li>• Understand how omnichannel leaders widen the gap</li> <li>• Key actions to deliver solutions for individual customer demand</li> <li>• Leverage business networks for better collaboration in a sharing economy</li> </ul> Kevin O'Marah, SCM World		
15:15	<b>Afternoon Refreshments, Visit to the Exhibition Area, and Interactive Microforums</b>		
	Attendees have the opportunity to split into afternoon customer case studies covering SAP's entire extended supply chain solution portfolio. You will have the opportunity to move freely between the following sessions:		
16:15	<b>Track A: Supply Chain in Focus</b> <b>Chaired by:</b> Matthias Vogel, SAP  <b>Digital Supply Chain at BSH</b> Dietmar Baumann, BSH Hausgeräte	<b>Track B: Product in Focus</b> <b>Chaired by:</b> Mike Lackey, SAP  <b>From Idea to Launch: Managing the New Product Development Process</b> Victor Trivelli, Formerly of Nestle	<b>Track C: Asset in Focus</b> <b>Chaired by:</b> Achim Krueger, SAP  <b>Dynamic Maintenance Management System: Trenitalia's Turning Point</b> Paolo Masini, Trenitalia SpA Francesco Mari, SAP
17:00	<b>Driving Supply Chain Planning and Inventory Optimization with SAP</b> Klaus Wörle, Plansee Group Marc Hoppe, SAP	<b>Delivering Digital Business Transformation and Product Innovation at Unilever</b> Jan-Peter Lochschmidt, Unilever	<b>Underpinning Product Safety and Operational Risk Management with SAP® EHS at Reliance</b> Shashank Singh, Reliance
17:45	<b>Close of Day One and Evening Event</b>		

# CONFERENCE AGENDA DAY 2

## FRIDAY, NOVEMBER 4, 2016

08:00 Refreshments and Visit to the Exhibition Area

08:30 **Chairman's Opening Remarks**  
Matthias Vogel, SAP

08:40 **Keynote Panel Discussion: Digitizing Your Supply Chain**  
Business priorities such as customer centricity, individualized products, resource scarcity, and business networks are driving strategies across all industries. Supply chain leaders realize now is the time to reimagine an entirely new supply chain that leverages the latest technology platforms. Learn how you can plan with demand-driven business processes, respond and orchestrate supply by sensing and capturing real-time demand and supply data, and deliver through integrated logistics and order fulfilment processes.

This panel discussion with SAP thought leaders provides supply chain executives with strategies to address these business priorities and a road map to achieve a digital supply chain.

Panellists: Richard Howells, Patrick Crampton-Thomas, Martin Barkman, Markus Rosemann, SAP

09:20 **Creating an Analysis and Execution Workplace for the Global Supplier Manager at Daimler Buses**

- Global supply chain management at Daimler Buses
- Implementing the "supply chain control tower" as an analysis and execution workplace
- Lessons learned from the pilot phase
- Outlook and next steps

Sebastian Steffen, Daimler Buses

10:00 **Morning Refreshments, Visit to the Exhibition Area, and Interactive Microforums**

### Track A: Supply Chain Planning

Chaired by: Matthias Vogel, SAP

10:45 **Real-Time, Integrated Supply Chain Planning at Vestas Wind Systems**

- Vestas' original IT environment and strategic challenges
- The move towards an integrated supply chain planning approach with SAP Integrated Business Planning
- Overview of the processes and systems involved
- Future outlook and business concept
- Lessons learned and how to succeed with implementing SAP Integrated Business Planning

Rune Domino Tan, Vestas Wind Systems A/S  
Peter Ditlev Klitz, Implement

### Track B: Supply Chain Execution

Chaired by: Guido Kaup, SAP

**Streamlining Transportation Management Processes at JTI**

- Japan Tobacco International at a glance
- What we achieved with SAP Transportation Management
- Project overview and milestones
- Key lessons learned, pitfalls to avoid

Magnus Lohner, JTI

### Track C: Logistic Service Providers

Chaired by: Kevin Schock, SAP

**Dynamic Logistics Pricing with SAP Transportation Management (SAP TM) and SAP HANA**

- Increasing the agility of the transportation industry and working to overcome the inflexibility of a rigid pricing model
- Utilising the power of SAP TM and SAP HANA as dynamic tool for logistics service providers
- Driving profitability based on market conditions and a organisations s own capabilities

Bernd Lauterbach, SAP

### Balancing Supply and Demand at Beiersdorf

- Optimizing data management, forecasting, and planning
- Improving supply chain management with advanced simulation functionality in SAP Advanced Planning and Optimization
- New Add on Tools for improving your supply chain

Jürgen Böttcher, Beiersdorf AG  
Marc Hoppe, SAP

### Serialisation in a Complex Supply Chain

- Understanding the serialisation business drivers, now and for the next decade
- Building the right team
- Architecture design considerations
- Operational impact
- Adopting industry standards for improving collaboration with business partners

Ilan Eden, Teva Pharmaceutical Industries

### Best Practices for Comprehensive B2B Messaging for Logistics Services Providers, Suppliers and Shippers

- Ensuring that the supporting customs security and fiscal filings are executed for safer, more seamless and consistent logistics operations
- Addressing the unique requirements of different transportation modes and regional messaging standards critical to successful management of the inter-enterprise flow of data and documents

Paul Simon Thomas and Lucas Avink, Descartes and Franz Uhr, SAP

# CONFERENCE AGENDA DAY 2

## FRIDAY, NOVEMBER 4, 2016

12:15	<b>Lunch, Visit to the Exhibition Area, and Interactive Microforums</b>		
	<b>Track A: Supply Chain Planning</b>	<b>Track B: Supply Chain Execution</b>	<b>Track C: Logistic Service Providers</b>
14:00	<p><b>How the SAP® Integrated Business Planning Solution Drives Planning Process Maturity at Lion</b></p> <ul style="list-style-type: none"> <li>• Maturing from operational level planning to a “collaborative” monthly integrated business planning (IBP) process</li> <li>• Building a sustainable planning process by eliminating wasted effort, duplicated data, and complexity</li> <li>• Achieving agile decision making through a structured process, making business gaps visible, and providing simulation features for closure scenarios</li> </ul> <p>David Spurrell, Lion Corporation</p>	<p><b>Transforming Warehouse Operations at Bechtle with Augmented Reality and Smart Glasses</b></p> <ul style="list-style-type: none"> <li>• Update on Bechtle’s IT environment and current strategy</li> <li>• The SAP® Extended Warehouse Management application and the SAP AR - Warehouse Picker mobile app – benefits, best practices, and pitfalls</li> <li>• Utilizing digital technology to improve customer interaction</li> </ul> <p>Klaus Kratz, Bechtle AG Uwe Pfisterer, SAP</p>	<p><b>Tailored Logistics Solutions at Rail Cargo Group, Part of Austrian Railways ÖBB</b></p> <ul style="list-style-type: none"> <li>• Our mission, business units, and vision</li> <li>• Converting visions into value</li> <li>• Project LION: Transforming our business using the</li> <li>• Customer Relationship Management applications</li> </ul> <p>Bernhard Mittermann, Rail Cargo</p>
14:45	<p><b>A Journey Down the Value Chain: Inbound Supply Chain Integration at Vestel</b></p> <ul style="list-style-type: none"> <li>• Our supply chain excellence journey</li> <li>• Inbound supply chain integration with SAP solutions</li> <li>• The reason we chose SAP Supply Network Collaboration application and the SAP Transportation Management application</li> <li>• Achievement of our goals – successfully integrating multiple SAP solutions</li> </ul> <p>Engin Ergör, Vestel Elektronik Sanayi Ve Ticaret A.Ş</p>	<p><b>Connected Logistics at Unilever</b></p> <ul style="list-style-type: none"> <li>• Unilever at a glance</li> <li>• Unilever business objectives supported by SAP EWM</li> <li>• What is digital and IoT at Unilever</li> <li>• Enhancements with SAP Extended Warehouse Management 9.4</li> <li>• Improved user experience with Smart Business</li> </ul> <p>Jose-Luis Gonzalez, Unilever</p>	
15:30	<p><b>Digital Transformation of Your Supply Chain with SAP Software</b></p> <ul style="list-style-type: none"> <li>• SAP solutions for digital, demand-driven supply chains, including the SAP Integrated Business Planning solution and supply chain execution software from SAP</li> <li>• Customer case studies and best practices</li> <li>• Outlook for future direction and innovation road map</li> </ul> <p>Franz Hero, SAP</p>		
16:15	<b>Wrap-Up and Close of Conference</b>		

# MICROFORUM AND DEMO AGENDA

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Throughout the conference, don't miss the opportunity to visit our microforums and demos, hosted by SAP and SAP partners. Covering an array of topics, these sessions will allow you to interact, ask questions, and discover the latest innovation. For further information and session outlines please visit [www.tacook.com/sapscm](http://www.tacook.com/sapscm)

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## CONFERENCE DAY ONE THURSDAY, NOVEMBER 3, 2016

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- 15:25 – 15:55 Location: Partner Theatre 1  
**Microforum: A Deloitte Business Case Approach for SAP S/4HANA® – Understand the Concrete Business Value and Opportunity**  
Joeri Bergacker and Ritesh Bhushan, Deloitte
- 
- 15:30 – 16:10 Location: SAP Theatre  
**Microforum: SAP IoT Solutions for Digital Transformation**  
Rakesh Gandhi and Achim Krüger, SAP
- 
- 15:30 – 15:40 Location: The Config Team Exhibition Stand  
**Live Demo: Achieving Operator Efficiency in the Warehouse**  
Andrew Moses and Ian Scott, The Config Team
- 
- 16:00 – 16:10 Location: Partner Theatre 1  
**Live Demo: Next Generation Supply Chain Planning with SAP Integrated Business Planning**  
Thomas Kant and Constantin Hellweg, Deloitte
- 
- 16:00 – 16:10 Location: Descartes Exhibition Stand  
**Live Demo: Global Logistics Network: Collaboration through Comprehensive B2B Messaging**  
Paul Simon Thomas and Lucas Avink, Descartes
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## CONFERENCE DAY TWO FRIDAY, NOVEMBER 4, 2016

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- 10:10 – 10:40 Location: Partner Theatre 1  
**Microforum: How IoT Can Revolutionise Your Production**  
Geoff Gray, The Config Team
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- 10:15 – 10:25 Location: Implement Consulting Exhibition Stand  
**Live Demo: How to Improve the Business Impact of your Sales and Operations Planning Process**  
Peter Klitz and Preben Holst Nielsen, Implement Consulting Group
- 
- 10:30 – 10:40 Location: Olivehorse Consulting Exhibition Stand  
**Live Demo: SAP IBP: Experience the Difference of What-if? Planning**  
Steve Rampton, Olivehorse Consulting
- 
- 12:30 – 13:10 Location: SAP Theatre  
**SAP Microforum: SAP S/4HANA for Extended Supply Chain**  
Patrick Crampton-Thomas, Markus Rosemann, Achim Krüger, and Renato Zadro, SAP
- 
- 12:35 – 13:05 Location: Partner Theatre 1  
**Microforum: Realise Early Business Value from Integrated Business Planning**  
Jim Houghton and Steve Rampton, Olivehorse Consulting Services
- 
- 13:10 – 13:20 Location: Partner Theatre 1  
**Live Demo: The Power of SAP S/4HANA Enabled Transactional Analytics**  
Ritesh Bhushan, Deloitte
- 
- 13:15 – 13:55 Location: SAP Theatre  
**Boost your Extended Supply Chain with Business Networks**  
Patrick Crampton-Thomas, Ralf Lehmann, and Martin Janssen, SAP
-

## GOLD SPONSOR



### Deloitte

How do you make a bigger impact on your business? By doing something new. Whether embracing new digital technology, expanding your cloud strategy, enhancing cybersecurity protection, or pursuing full-blown transformation, Deloitte and SAP help clients deliver real-world innovation. Let's do something new – together.

Contact us at [SAP@Deloitte.com](mailto:SAP@Deloitte.com) to schedule a meeting.

**For more information, visit [www.deloitte.com/sap](http://www.deloitte.com/sap)**

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## PREMIUM SPONSORS



### Descartes

Descartes is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance, and security of logistics-intensive businesses.

Descartes' partnership with SAP SE is designed to provide customers with an end-to-end business content network for logistics collaboration and connectivity. Descartes offers customers comprehensive shipment visibility and control across the logistics network. It helps ensure that supporting customs security and fiscal filings are executed for safer, seamless, consistent logistics operations.

Descartes' global logistics network (GLN) is the world's most extensive logistics electronic communications network. It connects a global community of more than 220,000 parties in more than 160 countries. Designed for logistics operations, it supports the unique requirements of different transportation modes and regional messaging standards critical to successful management of the inter-enterprise flow of data and documents. This support is essential in order to track and control shipments, inventory, assets, and people in motion.

Descartes' GLN supports the commercial, customs, and product information messaging essential to global operations. It provides GLN-based messaging and filing services to support cross-border cargo security filings required by, for example, the EU's Import Control System (ICS) legislation and the Automated Commercial Environment (ACE) program of the United States. Descartes' GLN supports transit, export, and import declarations for forwarders and brokers as well.

Descartes headquarters are in Waterloo, Ontario, Canada. It has offices and partners around the world.

**For more information, visit [www.descartes.com](http://www.descartes.com).**

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### Implement Consulting Group – Creating Change with Impact

Implement Consulting Group is a Scandinavian-based management consultancy with global reach. It helps organisations change – faster and with greater impact. It helps clients manage change; and it makes sure it has the desired impact. To achieve this, Implement Consulting Group has redefined the approach to change. It combines analytical thinking and intuitive understanding. It balances hard-core theory with sensitivity to people and organisational dynamics. And last but not least, it engages the people who are actually involved in change. For almost 20 years, it has applied this approach to thousands of projects in public and private organisations across the world.

Implement is headquartered in Copenhagen, with offices in Stockholm, Malmö, Oslo, Bergen, Helsinki, and Zürich. With more than 500 consultants on board, it offers specialist expertise within supply chain management, business process development, and system implementation. As one of the leading experts on supply chain solutions based on SAP® software, Implement Consulting Group can help you make the right decisions on your journey towards a supply chain that matches an increasingly global and volatile world.

**For more information, visit <http://implementconsultinggroup.com/our-expertise/areas-of-expertise/sap-implementation/sap-ibp/>.**

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## PREMIUM SPONSORS



### **Olivehorse**

**Experience. The Difference.**

Olivehorse Ltd. is the only SAP partner in the United Kingdom focused entirely on supply chain planning and management. Its depth of supply chain management application expertise and unwavering concentration on business value enables it to address the most complex supply chain issues. It differentiates its consulting services through its domain expertise, industry knowledge, and flexible approach, while enriching client teams with the knowledge it has gained from its many years of experience.

Olivehorse's key areas of expertise are the SAP Advanced Planning and Optimization component, the SAP Integrated Business Planning solution, and demand-driven material requirements planning (DDMRP) software. Its concentration of heavyweight consultants specialising in supply chain management software from SAP is unparalleled in the United Kingdom. From performing advanced planning and optimisation health checks to building integrated business planning road maps for clients, its solution architects and application and functional consultants have it covered. And it's that rare depth of experience that makes all the difference in ensuring project returns maximum business value with zero drama.

Olivehorse is one of the few partners who have its own SAP Integrated Business Planning software, which is fully integrated with SAP Jam™ Collaboration, SAP ERP Central Component, and SAP Advanced Planning and Optimization through SAP HANA® Cloud Platform, integration service. Olivehorse's integrated platform enables businesses to explore first-hand how their landscape could be modelled for their existing and future priorities.

**For more information, please visit: [www.olivehorse.com](http://www.olivehorse.com)**

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### **SAP Digital Business Services**

Reimagine everything with SAP Digital Business Services.

Run live – in real time – by orchestrating your digital transformation with help from SAP.

Succeed in the digital economy by adopting a new level of orchestration to evolve your business, unleash full business value, and ensure business continuity. As a trusted advisor with unparalleled digital experience, SAP Digital Business Services brings business and IT together to help you reimagine your business using our digital business framework.

**For more information, visit <http://go.sap.com/services.html>.**

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**The Config Team™**  
SAP Logistics Specialists

### **The Config Team**

The Config Team began life in 1994, created by CEO Andrew Moses. Since then, the team has grown rapidly. Some are older (and much wiser), but the ethos is shared by all – to be a leading authority in logistics software from SAP, specialising in extended warehouse management software and mobile solutions.

The Config Team's ethos is "If there's a way, we'll find it. If there isn't, we'll invent it." Constant exposure to complex supply chain challenges has inspired the team to create a range of SAP-certified solutions that drive process excellence in manufacturing and logistics. Everything they do is based on honesty, integrity, and a belief that earning their clients' trust is the strongest foundation there is.

**For more information, visit [www.theconfigteam.co.uk](http://www.theconfigteam.co.uk).**

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## STANDARD SPONSOR



### **alphachain Consulting GmbH**

alphachain Consulting GmbH is a specialised firm based in Berlin with core expertise in supply chain management software from SAP. alphachain helps clients achieve their supply chain goals by offering effective solutions based on vast pragmatic experience, deep technical expertise, and well-founded supply-chain process knowledge.

While implementing supply chain planning software is its core expertise, alphachain's main focus areas include implementation, audit, and training for the SAP® Integrated Business Planning solution and the SAP Advanced Planning and Optimization component. With alphachain's in-house SAP Integrated Business Planning software, clients have the opportunity to familiarise themselves with the latest offerings. alphachain then provides its implementation expertise to help clients draw up viable road maps.

**For more information, visit [www.alphachain.eu](http://www.alphachain.eu).**

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### **Flo**

Flo (Future Logistics Optimization) works with organizations to drive on-going value by solving complex business and supply chain problems. The Flo team enables the required business and technology change initiatives by delivering the road maps, solutions, and projects that drive optimized logistics performance.

With over 180 supply chain and change management specialists, Flo takes a holistic approach to logistics, incorporating people, processes, networks, and technology. Its solutions, based on industry-leading technology and best practices, are designed to help clients realize top-line business benefits from their logistics initiatives as well as produce bottom-line savings and opportunities for continuous improvement.

**For more information, visit [www.flo-group.com](http://www.flo-group.com).**



## HOW TO REGISTER

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To register online for this event, please visit [www.tacook.com/sapscm](http://www.tacook.com/sapscm)

### **Contact for Inquiries**

Emma Peters  
T: +44 (0) 121 200 3810  
F: +44 (0) 121 212 1623  
E: [em.peters@tacook.com](mailto:em.peters@tacook.com)

### **Event Venue**

World Forum  
Churchillplein 10  
2517 JW The Hague  
The Netherlands  
T +31 (0)70 306 63 66  
E [info@worldforum.nl](mailto:info@worldforum.nl)

The registration fee includes access to all six events of the co-located International SAP Conference on Extended Supply Chain. Included are SAP Conferences on Manufacturing, Product Lifecycle Management, Portfolio and Project Management, Asset Management, and Environment, Health and Safety Management.

The fee also includes lunch on all days, refreshments, and the evening event, and documentation material for download. Please note that accommodation and travel are not included in the registration fee.

# REGISTRATION FORM

## INTERNATIONAL SAP CONFERENCE ON SUPPLY CHAIN

NOVEMBER, 3 – 4, 2016,  
THE HAGUE, THE NETHERLANDS

**I would like to register for this conference.  
(Please complete clearly in block capitals)**

First Name	Last Name
Company	Job Title
Industry Sector	Street
City, State	Zip Code, Postal Code
Country	Phone
Fax	E-mail
Date	Signature

### I wish to attend the following:

- Preconference Workshop (morning of November 3). Please select:
- Workshop 1: Supply Chain Planning
  - Workshop 2: Supply Chain Execution
- Conference (November 3 – 4)       Workshop Only
- Evening Event (November 3) (open to conference registrants only)

### Payment Method

- Credit Card       Invoice

### Further Information

1. Would you like to receive further information from SAP including special offers, reports, event news, and more along with information resulting from this inquiry?
- Yes, by e-mail       Yes, by telephone       No
2. Would you like to receive further information from SAP partners or other affiliated companies and business partners of SAP including special offers, reports, and more along with information resulting from this inquiry?
- Yes, by e-mail       Yes, by telephone       No
- I agree to the above terms and conditions  
(This must be ticked in order for the registration to be processed.)

Fax to +44 (0) 121 212 1623 or  
register online at

[www.tacook.com/sapscm](http://www.tacook.com/sapscm)

You have three options to register: register online; fill in this form and e-mail it to the below address or fax it to the number above (one form per participant); or e-mail [em.peters@tacook.com](mailto:em.peters@tacook.com).

### Registration and Contact Office

T.A. Cook Conferences.  
4th Floor, McLaren Building  
46 The Priory Queensway  
Birmingham, B4 7LR, UK  
T: +44 (0) 121 200 3810  
F: +44 (0) 121 212 1623  
E: [info@tacook.com](mailto:info@tacook.com)  
Registered in England and Wales  
Company Registration Number: 4263656

### Event Fees

Type	Early Bird	Standard
Conference	€ 1150	€ 1250
Half Day Workshop	€ 425	€ 425

\* Plus 21% Netherlands VAT

\*\* Early Bird Fee applies to payments received by  
September 23, 2016.

### Terms and Conditions of Registration

Cancellations must be made in writing at least two weeks before the beginning of the event. In such cases, a processing fee of €200 will be charged. Cancellations received less than two weeks before the event will be liable for the full registration fee. This also applies to registrants who do not attend the event. If a participant cannot attend for whatever reason, a substitute registrant may be nominated. Substitutions must be received in writing, be addressed to the registration office, and include the names of both the original and the substitute registrants. Participation in an event is possible only if payment was received prior to the event or submitted at the event in cash or with a collection-only cheque. Please note that nonattendance for any reason is subject to the cancellation terms laid out in the point above.

### Organizer's Changes

We reserve the right to cancel your registration or refuse you access to the event. We reserve the right to make changes to the event program. In the unfortunate event that an event is cancelled, we are not liable for any costs incurred by delegates in connection with their attendance.

### Data Policy

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